

Angie Graves

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Ms. Graves is an expert in information technology and infrastructure strategy, development, and deployment. Her experience spans more than 15 years—advising on, devising, assembling, and deploying critical IT infrastructure and applications across multiple provider services for Fortune 50 companies and government agencies. She provides consulting services for domain name sales and acquisitions, leadership of technical teams for large corporate clients, and business development services for Internet-related companies. Previously, Ms. Graves worked as an IT architect and network designer at both IBM and AT&T, where her responsibilities included security architecture and standards, along with process development, change control, and risk management, as well as IP address allocation and valuation. As a result of her extensive experience, Ms. Graves has developed a strong understanding of market values for the Internet's unique identifiers. She is a charter member of American Registry for Internet Numbers (ARIN) and served on the Generic Names Supporting Organization's standing committee of the Internet Corporation for Assigned Names and Numbers (ICANN), where she assisted in the development of public policies and marketplace reporting, facilitation of bylaw-mandated transparency and accountability mechanisms, and representation of global business interests in Internet policy development. Ms. Graves has spoken around the globe and authored articles on topics including telework, Internet governance and policy, cybersecurity, the evolution of technology, and how the Internet operates.

PROFESSIONAL EXPERIENCE

WEB Group, Inc.

Chief Executive Officer

February 1995 – Present

Provide strategic consulting to corporations and NGOs. Clients include BOEX, Sprint, MCI, The Coca-Cola Company, Georgia-Pacific, Siemens Corporation, the Internet Corporation for Assigned Names and Numbers (ICANN), and the United Parcel Service.

- Serve as expert witness and researcher to legal and advisory firms regarding technology issues.
- Present and speak regarding technology evolution and its impact on our lives today and in the future. Audiences include Atlanta eDiscovery Professionals, TRAFFIC conference in Ft. Lauderdale, FL, DomainFest Asia conference in Macau, China. Panel participation at conferences in Las Vegas, NV, Miami, FL, and others.
- Develop and present business cases to clients for market placement and most fertile paths to entry and success.
- Performed pre-submission gTLD application evaluation for CentralNic, Minds+Machines, and .NYC.

ICANN

Multistakeholder Strategy and Strategic Initiatives

November 2016 – June 2019

Facilitator of ICANN's accountability and transparency mechanisms resulting from the transition of Internet administration control to ICANN from the U.S. Government in 2016. Selection of, and coordination with, contracted consultants; liaison for conducting polls and interviews with stakeholders from 173 sovereign nations, and representing governmental and non-governmental agencies, ICANN Board, and corporations. Consensus-builder. Established and documented framework for future rounds of organizational reviews. Established "lessons learned" framework and practice for team.

ICANN

Commercial and Business Users Constituency

October 2010 - November 2016

Promote consumer trust, competition, and the security, reliability and resilience of the global Internet for business use. Facilitate business use of the Internet in developing economies. Solicit member and community opinions and perspectives, cultivate relationships, draft position papers on proposed policies, draft CBUC responses to ICANN Org reports, mentor/outreach to new and junior members. Member of Finance Committee, Outreach Committee. CBUC newsletter contributor. Rapporteur to CBUC for external working groups and committees—Vertical Integration of Registries and Registrars, Inter-Registrar Transfer Policy-Part C, -Part D; Domain Name Marketplace Health Indicators; Standing Committee for GNSO Implementation Improvements.

Verizon Business

Pre-sales Technical Solutions, Premier Accounts

February 2010 – October 2010

Represent Verizon Business to Macy's, Inc., in development of technology roadmaps, design of network enhancements, and enhancement of client relations.

AT&T

*Technical Solution Owner / Global Network Architect,
AT&T Business - Signature Services*

May 1999 – September 2009

Technical representative for AT&T's introduction to the China marketplace. WAN designer and lead operator of 2,400 site-critical infrastructure for client The Home Depot. Technical and relationship advisor for other Signature Service accounts including the Federal Reserve Board, Chicago Mercantile Exchange, and the U.S. Open tennis tournament. AT&T technical representative for AT&T-Cisco technology road map development with Signature clients. Originator of "lunch and learn" series for internal training of junior engineers. Designated by AT&T among its "Top 10%" performers in network design.

IBM

Global Network Designer/Architect

March 1998 – May 1999

Lead design and implementation of global WAN across 54 countries for client Halliburton. Co-lead of technology integration following client's acquisitions of Kellogg and Brown & Root. Participant in planning and implementation of SAP integration, and development of SLAs and reporting.

Virtual Resources, Inc.

Managing Consultant

September 1996 – October 1997

P&L and team leadership responsibility for Australian telecommunications client Optus. Design and deploy nationwide ISP network; establish floor pricing for transoceanic bandwidth; perform market research to develop product pricing; draft product descriptions for commercial, government, residential services; and establish training course for client's sales teams.

EDUCATION

B.A. English, University of South Carolina

Cybersecurity and Mobility, Kennesaw State University

Global Diplomacy – Diplomacy in the Modern World, SOAS, University of London

CERTIFICATIONS

PMI PMP, 2010-Present (PMP® #1386040)

Six Sigma, 1999 – Present

Cisco CCNA, 1999-2014

SELECTED PUBLICATIONS

Group discusses Dot-Brand domains in Barcelona," Domain Name Wire, 2018

ICANN Plans to Track gTLD Marketplace Health," Domain Name Wire, 2016

ICANN BC comment on gTLD Marketplace Health Index, (co-author, with Microsoft's Paul Mitchell), 2016

ICANN BC comment on the Initial Report on Data & Metrics for Policy Making, (co-author, with Andy Abrams of Alphabet, Tim Chen of DomainTools), 2015

"Trade and International Issues" chapter, Small Business Guide to the Internet

(Macmillan Publishing), 1997

"*Effective Communication: The Golden Road to Customer Loyalty*," Computer Currents magazine, 1995

AFFILIATIONS AND MEMBERSHIPS

Atlanta Humane Society

(2005 – Present) Volunteer for fundraisers, shelter events. Foster parent to 97 puppies since 2005.

American National Standards Institute

(2011 - 2015) Member, Protected Health Information project.

Cobb Concerned Citizens

(1999 - Present) Attend Cobb County, City of Marietta public meetings. Select participation and coordination work with fellow community members.

Internet Society

(1995 – Present) Member. Conference attendee 1997 – Kuala Lumpur, Malaysia.

Georgia Clean Air Campaign

(2004 – 2013) Member. Telecommuting/remote work advocate.

Computer Professionals for Social Responsibility

(1993 – 1996) Member.

American Red Cross

(1989 - 1994) Disaster Services volunteer. Survey damaged communities and perform assessments for calculation of resource needs and funding. Provide video footage and assessment data at command center for homeowner viewing of homes and property in the restricted area.